

Table 2.0. U.S. Merchant Wholesale Trade Sales¹, Including Manufacturers' Sales Branches and Offices - Total and E-commerce: 2005 and 2004

[Estimates are based on data from the 2005 Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.

Estimated measures of sampling variability for these estimates are provided in Table 2.0A.]

NAICS Code	Description	Value of Sales				Y/Y Percent Change		E-commerce as		Percent Distribution of E-commerce Sales
		2005		2004				Percent of Total Sales		
		Total	E-commerce	Total	Revised E-commerce	Total Sales	E-commerce Sales	2005	2004	2005
42	Total Merchant Wholesale Trade Including MSBOs ²	5,177,338	945,359	4,799,679	896,196	7.9	5.5	18.3	18.7	100.0
423	Durable goods	2,641,776	479,799	2,488,629	471,740	6.2	1.7	18.2	19.0	50.8
4231	Motor vehicles and automotive equipment	655,498	288,221	646,961	293,637	1.3	-1.8	44.0	45.4	30.5
4232	Furniture and home furnishings	79,714	9,835	76,290	9,588	4.5	2.6	12.3	12.6	1.0
4233	Lumber and other construction material	168,419	6,091	153,323	5,326	9.8	14.4	3.6	3.5	0.6
4234	Professional and commercial equipment and supplies	482,177	66,076	454,888	61,720	6.0	7.1	13.7	13.6	7.0
42343	Computer equipment and supplies	273,478	37,305	257,018	35,172	6.4	6.1	13.6	13.7	3.9
4235	Metals and minerals, excluding petroleum	188,488	5,268	167,376	4,404	12.6	19.6	2.8	2.6	0.6
4236	Electrical goods	375,252	42,138	357,976	41,667	4.8	1.1	11.2	11.6	4.5
4237	Hardware, plumbing and heating equipment	101,655	12,878	93,167	11,925	9.1	8.0	12.7	12.8	1.4
4238	Machinery, equipment and supplies	385,085	31,794	343,641	27,034	12.1	17.6	8.3	7.9	3.4
4239	Miscellaneous durable goods	205,488	17,498	195,007	16,439	5.4	6.4	8.5	8.4	1.9
424	Nondurable goods	2,535,562	465,560	2,311,050	424,456	9.7	9.7	18.4	18.4	49.2
4241	Paper and paper products	133,752	18,526	127,191	15,953	5.2	16.1	13.9	12.5	2.0
4242	Drugs, drug proprietaries and druggists' sundries	506,114	247,073	464,161	226,231	9.0	9.2	48.8	48.7	26.1
4243	Apparel, piece goods, and notions	125,629	23,498	120,731	21,083	4.1	11.5	18.7	17.5	2.5
4244	Groceries and related products	580,481	78,074	552,146	67,276	5.1	16.1	13.4	12.2	8.3
4245	Farm-products raw materials	115,288	4,217	122,997	4,363	-6.3	-3.3	3.7	3.5	0.4
4246	Chemicals and allied products	149,067	(D)	132,922	(D)	12.1	(D)	(D)	(D)	(D)
4247	Petroleum and petroleum products	562,712	32,832	449,830	33,481	25.1	-1.9	5.8	7.4	3.5
4248	Beer, wine, and distilled beverages	102,047	(D)	95,213	(D)	7.2	(D)	(D)	(D)	(D)
4249	Miscellaneous nondurable goods	260,472	41,903	245,859	39,669	5.9	5.6	16.1	16.1	4.4

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in higher level totals.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/svsd/www/atsreliability.html.

¹ Estimates include data only for businesses with paid employees and are subject to revision.

² Manufacturers' Sales Branches and Offices.

Source: U.S. Census Bureau, 2005 Annual Wholesale Trade Survey